



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

# MINDHOUSE

### Virtual Campus Recruitment – 2020 and 2021 Passing Out Batch

**Only for Students of Amity Education Group**

**Only for Unplaced & Eligible Students**

**Last Date to Register – 18<sup>th</sup> Feb 2021 till 4:00 pm**

<b>Company</b>	MINDHOUSE
<b>Website</b>	<a href="https://www.mindhouse.com/">https://www.mindhouse.com/</a>
<b>Batch</b>	2020 & 2021passouts
<b>Date of Campus</b>	First round interview within 2-3 days of receiving applications
<b>Job Title</b>	Sales
<b>Eligible Degrees</b>	Only for PG students
<b>Eligible Branches</b>	PG programs only
<b>Eligibility Criteria</b>	X : No criteria  XII : No criteria  UG : No criteria  PG : No criteria
<b>Other Skills Required (If any)</b>	Excellent communication skills with expert-level fluency in English • A highly driven self-starter, with very strong ownership of their work • Mindset to delight customers • Keen interest in mind-body wellness/fitness • Past experience or knowledge of Yoga and / or Meditation is an added advantage
<b>Location</b>	Currently remote working, eventually Gurgaon (MG Road)
<b>Compensation (CTC)</b>	4 - 6 LPA
<b>Job Requirements</b>	As a Sales Hero, you will be responsible for approaching prospective leads and onboarding them as paid members. This role involves consultative selling - understanding the needs of the customer, suggesting classes/ packages to them and onboarding them as paid members of Mindhouse. We are looking for a problem solver with experience of B2C inside (tele) sales and a keen interest in the mindbody fitness space – someone who loves stepping out of their comfort zone. We are putting together a core team to help build a global wellness

	business out of India, and this team will have an opportunity to grow at pace along with the organization.
<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"> <li>• Help define new benchmarks of performance in a fast-growing startup environment</li> <li>• Understanding the prospective customer's needs and goals, and suggesting relevant courses</li> <li>• Setting trial classes, following-up with the prospects to collect feedback and pushing for conversions</li> <li>• Own sales targets to facilitate membership sales and renewals</li> </ul>
<b>Recruitment Process</b>	<b>Will inform later</b>
<b>Any other Specific requirement for the Drive</b>	Experience • 0-1 year in inside sales and/or customer service • Prior experience in a B2C-focused industry (ex. e-commerce)
<b>How to Apply?</b>	<p>All interested and eligible students please apply on the link mentioned below, latest by <b>18<sup>th</sup> Feb 2021, 4 PM –</b></p> <p><a href="#"><u>CLICK HERE TO APPLY</u></a></p>

**My Best Wishes are with you!**

**Prof (Dr.) Ajay Rana**

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist  
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

**Senior Vice President – Amity Education Group**

**Dean – Industry & Academia Alliance**

**Advisor – Amity Education Group**